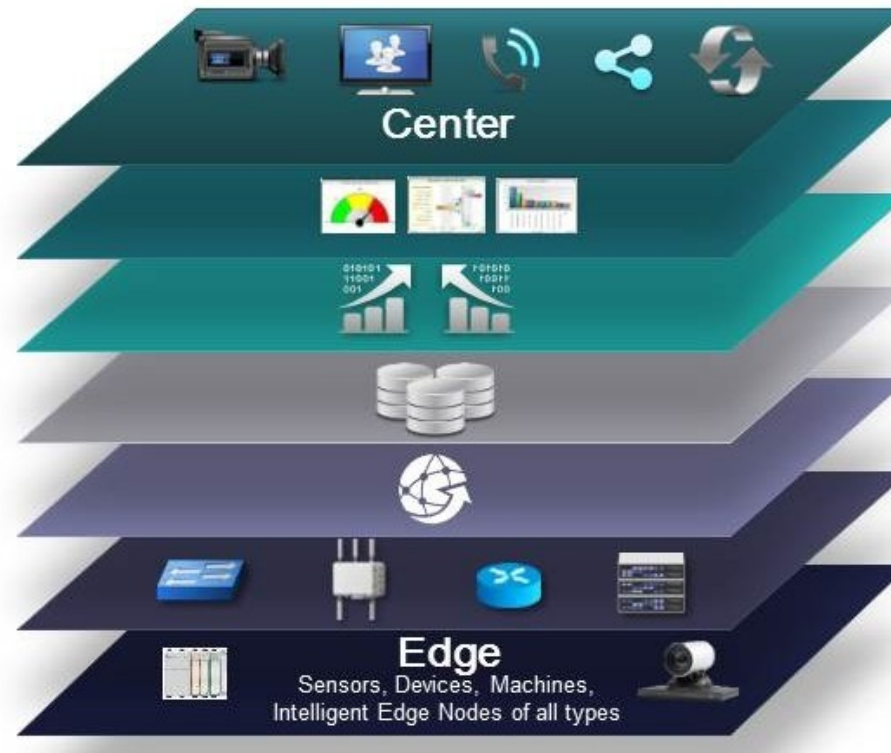




Levels

- 7 Collaboration & Processes**  
(Involving People & Business Processes)
- 6 Application**  
(Reporting, Analytics, Control)
- 5 Data Abstraction**  
(Aggregation & Access)
- 4 Data Accumulation**  
(Storage)
- 3 Edge Computing**  
(Data Element Analysis & Transformation)
- 2 Connectivity**  
(Communication & Processing Units)
- 1 Physical Devices & Controllers**  
(The "Things" in IoT)



## OUR FOCUS

### Connectivity

We are focused on providing the most reliable, optimized, scalable and simple to use device **connectivity** to our customers.

### Large-scale

We focus on **large scale IoT applications** where we can create unique value and an optimized solution for our customers.

### Ecosystem

We focus on **building partnerships** so that we can together offer turn key solutions for end customers.



- The diversity of IoT applications and their requirements introduces a paradigm shift for connectivity solutions.
- The flexibly optimize the connectivity solution to the needs of the customer 's business case, and Cynergi application is crucial to the development and growth of IoT based business.

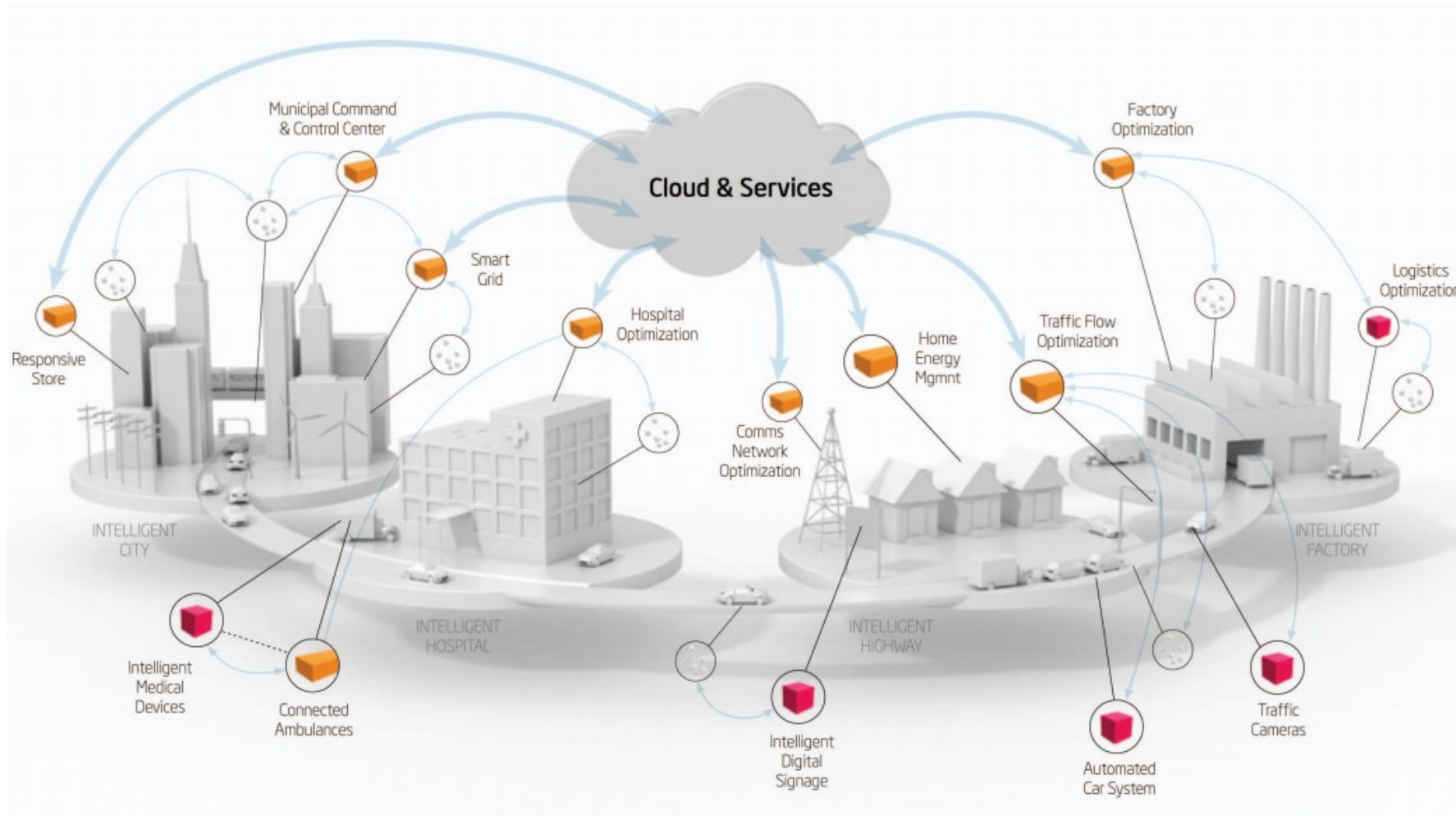
## URBAN CHALLENGE

- Deep indoors and basements coverage
- Diversity of application profiles
- Build or wait for an infrastructure
- Unpredictable capacity need



## WHY SHOULD LIGHTING CARE ?

- Lighting is only one use case in smart cities and smart buildings
- Business needs are combination of lighting, sensoring, security and efficiency improvements.
  - Data analysis
  - Pattern recognition
  - Artificial Intelligence
- Connectivity shall adapt to the business needs, not only the lighting technology needs.



## TECHNOLOGY PRINCIPLES

De-centralized network  
All networking decisions are made locally

All nodes extends network  
All nodes are able to route

The network is multi-gateway  
Single point of failure resilient

Predictable and deterministic performance

Efficient spectrum usage & collision-free operation

Low latency message transfer with contention-based operation mode



## APPLICATION RANGE

- **Measuring**
- **Sensing**
- **Tracking**
- **Positioning**
- **Controlling**

Smart Parking, Structural health, Noise Urban Maps, Electromagnetic Field Levels, Traffic Congestion, Smart Lighting, Waste Management, Smart Roads, Fire Detection, Air Pollution, Snow Level Monitoring, Landslide and Avalanche Prevention, Earthquake Early Detection, Smart Grid, Tank level, Photovoltaic Installations, Water Flow, Silos Stock Calculation, Supply Chain Control, Intelligent Shopping Applications, Smart Product Management, Quality of Shipment Conditions, Item Location, Storage Incompatibility Detection, Fleet Tracking, M2M Applications, Indoor Air Quality, Temperature Monitoring, Indoor Location, Vehicle Auto-diagnosis, Green Houses, Meteorological Station Network, Compost, Offspring Care, Toxic Gas Levels, Energy and Water Use, Remote Control Appliances, Intrusion Detection Systems, Art and Goods Preservation, Fall Detection, Medical Fridges, Patients Surveillance, Ultraviolet Radiation, Pipeline control, Plant control, etc.

## Connectivity, solution for the Smart Cities and Buildings



### Features & Benefits:

Low infrastructure cost. Standard radio components. Long range radio (400m – 1500m – 10 km)

Easy incremental deployment

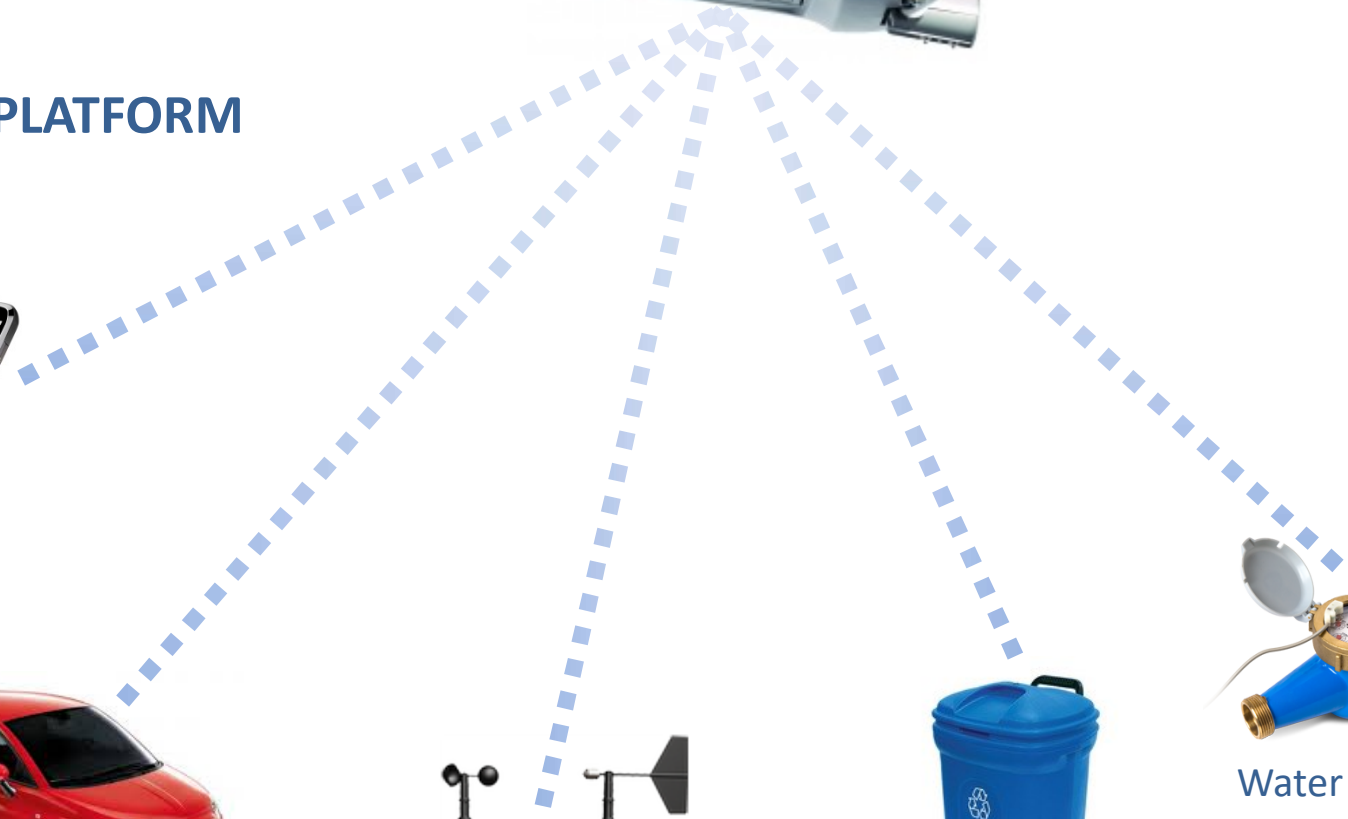
Connected lights provides an access point for variety of IoT sensors

Low latency

Low energy connected sensors

Ready for beacon broadcasting, both lighting and sensors

# LIGHTING PLATFORM



LTE – WiFi - BLE



Parking/Traffic



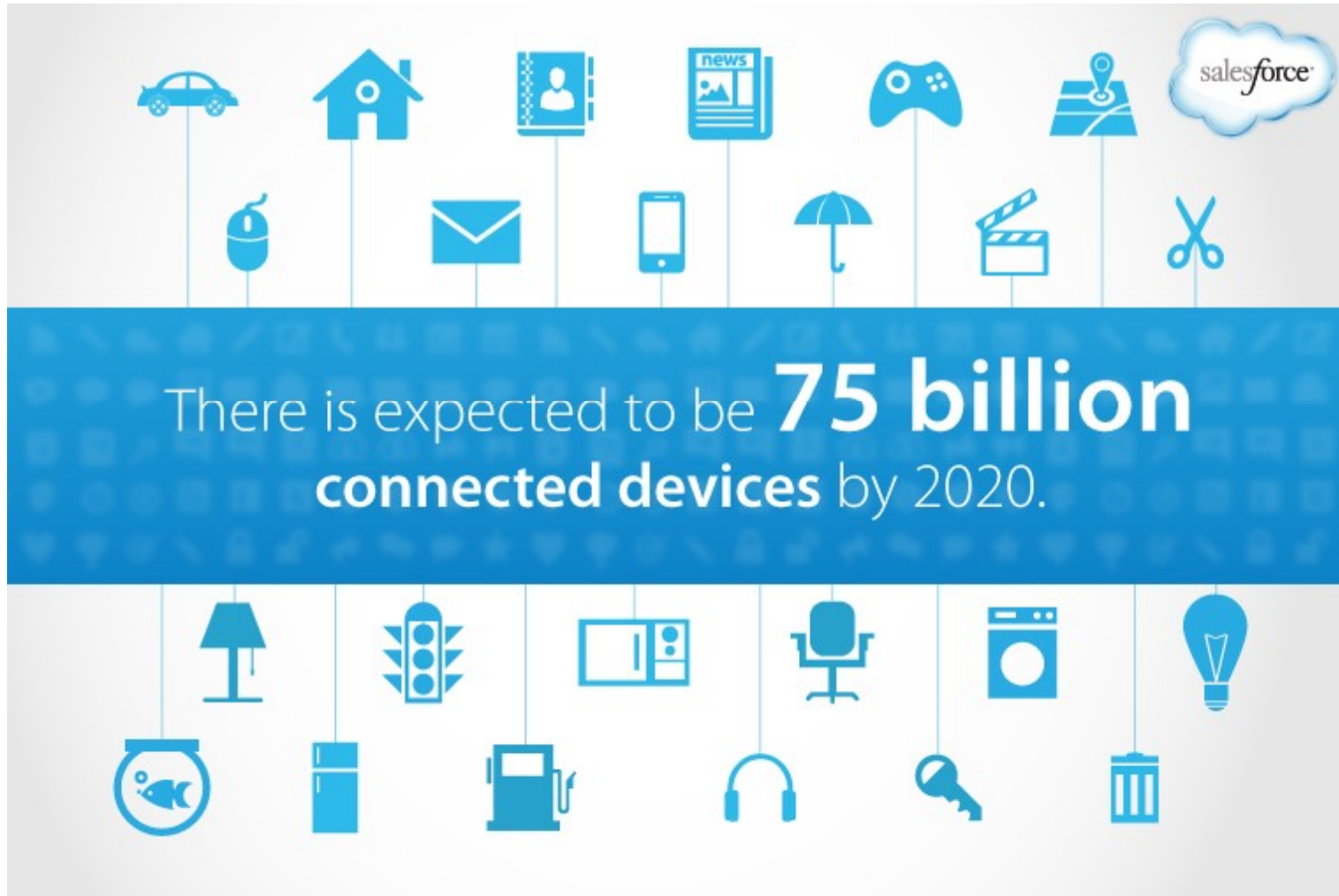
Sensors



Trash Monitor



Water Consumption

An infographic illustrating the concept of IoT-connected devices. It features a central blue banner with white text. Above and below the banner are two rows of blue icons, each connected to a vertical line. The top row includes icons for a car, a house, a person, a news paper, a game controller, a map, a mouse, an envelope, a smartphone, an umbrella, a clapperboard, and a pair of scissors. The bottom row includes icons for a lamp, a traffic light, a computer monitor, an office chair, a washing machine, a lightbulb, a fishbowl, a refrigerator, a gas pump, headphones, a key, and a trash can. A small 'salesforce' logo is also present in the top right corner of the infographic area.

There is expected to be **75 billion** connected devices by 2020.



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